

## Agency

### AGENCY, BROKERING & CHARTERING.

BUL has been proven as a high quality agent by the contract between several PRINCIPALS, such as Galaxy Shipping Corporation (Taiwan), U-Ming Marine Corporation (Taiwan), China Steel Express Corporation (Taiwan), IMC Transworld (Singapore), Daichi Chuo Kisen Kaisha/Firstship (Japan), Line (Japan), Kambara Kisen Kaisha Co.,Ltd (Japan), NYK Line (Japan), MOL-NAVIX (Japan), Malaysia International Shipping Corp Berhard (Malaysia), etc; and BUL in handling their tramp ships which operated in Indonesia..

BUL network has reach almost all port in Indonesia, as follows:

Sumatra Island: Belawan (Medan), Batam, Palembang, Panjang, Tarahan (Lampung)

Java Island: Tg.Priok ( Jakarta ), Tg.Perak ( Surabaya ), Cirebon, Cilegon, Semarang

Kalimantan Island: Tanjung Bara Coal Terminal (TBCT) & Sangatta; Balikpapan Coal Terminal (BCT) & Balikpapan; Samarinda & Bontang & East Kalimantan; North Pulau Laut Coal Terminal (NPLCT) & Tanjung Pemancingan Kota Baru & Banjarmasin & South Kalimantan.

Sulawesi Island : Makasar & South Sulawesi, Gorontalo, Bitung & Manado, North Sulawesi

This outreach is very useful for PRINCIPAL in obtaining important information regarding Port Condition, Port Tariff and all other information related to ship berthing prospect throughout Indonesia.

BUL, besides its agency activity, is also performing Chartering and Brokering activity. These activities are necessary to support, among others, the distribution of PT.Krakatau Steel's production output both in domestic or international market with Voyage Charter Scheme; as well as PT Pupuk Kalimantan Timur and PT SMART for their CPO product. At the moment, BUL is conducting assessment for supplying coal to PLN Paiton and/or Suralaya, and also Small Industry and Cement Industry in Cirebon by using Tug & Barge medium.

"Quick Response and Good Service" is our motto in managing this business.